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HISTORICAL COMMITTEE (SY 2009-10)

Chaired by Joseph K. Ting, P.E., P.Eng., CxA

HISTORY OF HEIDE & COOK LIMITED

The mechanical contracting business started with the friendship of two young contractors in the throes of the military construction & development of the Tripler Army Medical Center Hospital.

In 1946, Harold J. Heide and Jarrad T. Cook met while both were working for the Pacific Base Contractors during the construction of the said Hospital.

Immediately after the end of the World War II, there were numerous opportunities for any young businesses to excel. With their plumbing experiences acquired at the Kaneohe Marine Base Hawaii, Harold & Jarrod took this golden opportunity to establish the H&C Plumbers, which was later incorporated in 1950 as Heide & Cook Limited. Their first project was to install the plumbing system in homes at a new residential development in Aina Haina.

Shortly after the incorporation, Jarrad T. Cook went to Guam to establish a new branch of the company. The Guam venture became one of the largest mechanical contracting firms in that area of the Pacific. At one point in time, the

branch office employed as many as 185 workers. Besides having operations in Hawaii and Guam, the firm also performed plumbing work in the Johnson Island, Kwajalein Island and American Samoa. After Jarrad Cook died in 1965, the Guam branch continued to prosper; it was downsized and eventually closed in 1988.

In 1988, Harold Heide passed away and, his eldest son, John Heide came back to temporarily oversee the business. From 1989 to 1991, the firm hired Paul Henigan, the former CFO of Dillingham Corporation to serve as the new CEO of H&C Limited.

And, in May of 1991, the torch was finally passed to Earle S. Matsuda, the Chief Estimator who first joined the company in 1974 as a sheet metal trade apprentice. To date, the President & CEO Earle S. Matsuda continues to oversee and manage the daily operations along with an experienced team of industry professionals.

A Hawai'i Company

Established in 1946, Heide & Cook Limited is a wholly Hawai'i owned and operated mechanical contractor with an outstanding reputation for meeting tough schedules, delivering a quality product, and coming in on budget. With strong field supervision and experienced project managers, Heide & Cook brings value to every project.

H&C Limited differentiates from their competitors with the Quality Control Program and company-wide approach and commitment to injury-free construction. Financially, it has the strength and their reserves to provide the bonding, working capital and purchasing power to successfully meet the largest project requirements.

The company has grown from a small plumbing company in 1946 to one of Hawaii's largest and most respected full service mechanical contractors. H&C Limited has experienced rapid growth. It has assembled a list of current and past clients that includes Hawaii's best and most well known commercial enterprises.

In 1995, the firm was purchased by then President Earle S. Matsuda, Sr. Vice President & CFO Dexter S. Kekua, and Sr. Vice President of Service & Sales Kenneth J. Richardson. In 2004, Ken decided to venture off on his own and acquired the firm's subsidiary Island Controls Inc., which he continues to operate successfully.

Currently, the firm employs over 150 field and administrative personnel. It is signatory to two local unions (International Plumbers & Fitters Local 675, and Hawaii Sheet Metal Workers Local 293). H&C Limited is a charter member with both local unions and is in good standings.



H&C President & CEO Earle Matsuda (far right) and CFO Dexter Kekua (far left) posed for a snapshot with Brenda & Dennis Teranishi at Heide & Cook Limited 60th Anniversary Celebration on May 23, 2006.

H&C Limited performs their full line of services on all islands throughout the State of Hawaii. The firm's main office is located on Oahu in downtown Honolulu at 1714 Kakanui Street. It has branch offices in the Big Island at 11 Pookela Street, Hilo as well as in the Island of Maui at 300 Hukilike Street, Kahului.

As a Kama`aina and Native Hawaiian owned company, H&C Limited is proud of their commitments and resources, which have dedicated to Hawai'i and its communities.

For more information, visit their website at www.heide-cook.com